

## Towards efficient and agile Supply Chain to enable Value creation

### Why Decision Value ?

Goal for enterprise is to develop and adopt a strategy creating value for its customers, employees and shareholders.

Fact is that after the wave of ERPs and APSs, the large restructuring and reengineering projects, and more recently the BPR approach (Business Process Reengineering), creation of real value for the enterprise is not always obvious.

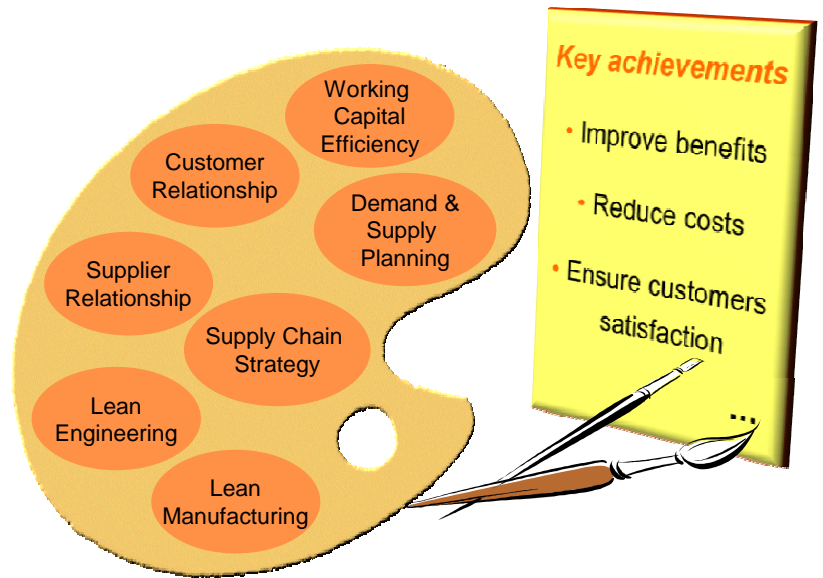
Why is this ?

Our conviction is that the first step has often not been achieved : « *Given my strategy, which are the **Decisions** I should be capable to take to unleash the **Value** of my enterprise ?* »

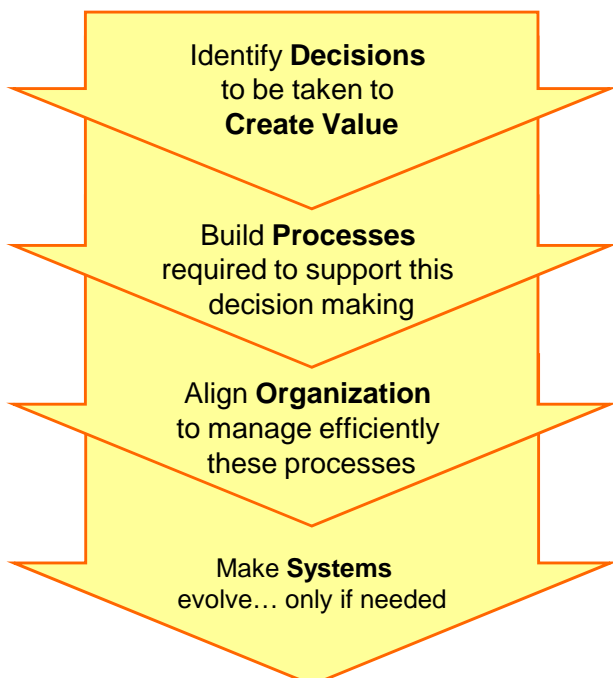
**Sonia Daviaud**  
Managing Director



**Our objective :**  
Help our Customers to design appropriate solutions to reach their Objectives



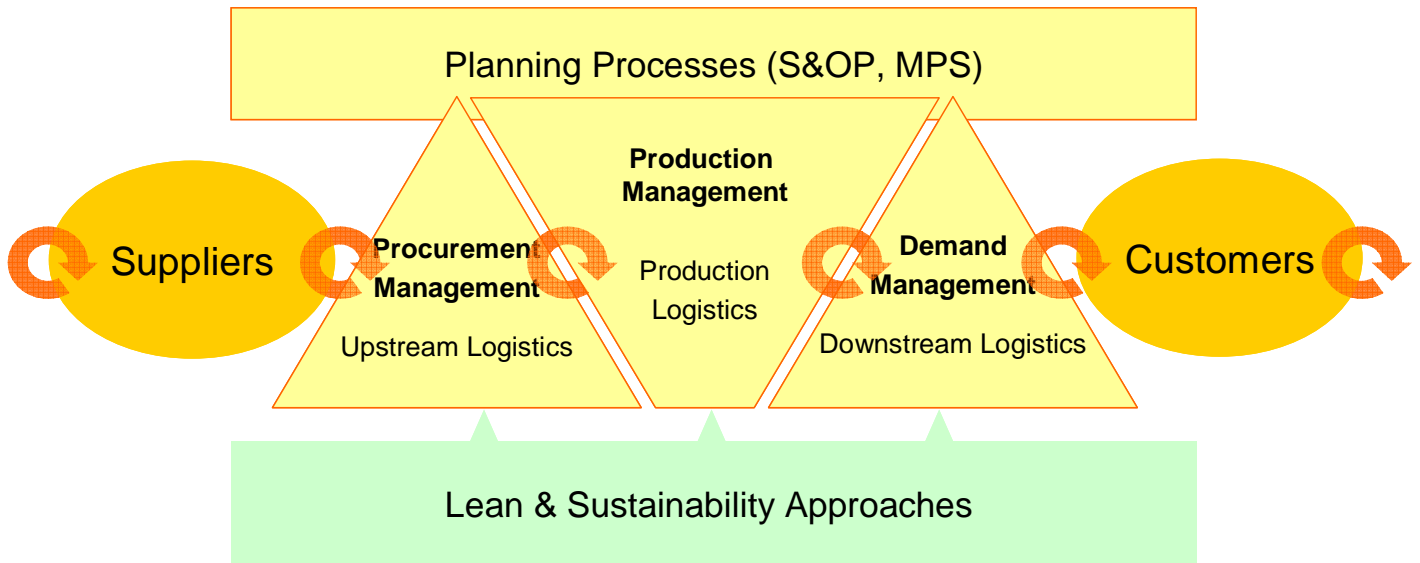
### A Result Oriented Approach...



### ... to enable you to address the right stakes at each decision level

<b>Strategic</b>	What is the best option to increase turnover and/or reduce costs in order to create more value ?
<b>Tactical</b>	How to better use existing internal and external assets in order to improve return on assets while reducing inventory and work in progress
<b>Operational</b>	How to improve Operations productivity while meeting delivery commitments ?
<b>Execution</b>	How to ensure Operation excellence in order to limit non quality costs ?

### Framework for Supply Chain Optimization



### How we can help you



#### Supply Chain Strategy

- Value Chain Audit
- Service Offer Optimization
- Physical Distribution Strategy
- Supply Chain “Blue Ocean”
- “Sustainable” Supply Chain



#### Customer Relationship

- Customer Service Rationalization
- Collaborative Planning & Execution (EDI, VMI, CPFR, ...)
- Key Account Management



#### Supplier Relationship

- Collaboration and Partnership Strategy
- Execution Optimization (EDI, VMI, consignment stock ...)



#### Demand and Supply Planning

- Forecasting Reliability
- Planning Processes (S&OP, MPS ...)
- Asset Utilization Optimization



#### Working Capital Efficiency

- Inventory and WIP Management
- Cash to Cash Cycle Reduction



#### Lean Engineering

- Introduction Lead Time Reduction
- Project Portfolio Arbitration



#### Lean Manufacturing

- Productivity Improvement
- Execution Process Reliability

